AWS CHINA COORDINATOR
ALLIANCE FOR WATER STEWARDSHIP

LOCATION: Shanghai

SALARY: Competitive depending on experience.

STARTING DATE: As soon as possible from March 2022.

CLOSING DATE FOR APPLICATIONS: Until filled

ABOUT AWS
AWS is a global membership-based collaboration that connects organisations dedicated to promoting responsible use of freshwater. Our members include businesses, NGOs and public sector organisations. Members contribute to the sustainability of local water-resources through adoption and promotion of a universal framework for the sustainable use of water – the International Water Stewardship Standard, or AWS Standard – that drives, recognises and rewards good water stewardship.

The AWS Standard provides a globally applicable framework for major water users to understand their water use and impacts, and to work collaboratively and transparently for sustainable water management within a catchment context. The AWS Standard system includes third party certification and a network of accredited professional service providers to support and assess the implementation of the Standard.

The AWS Standard System is overseen by a multi-stakeholder governance structure and fuelled by information from members, partners and a growing number of local water stewardship networks, coordinated by our regional partners and representatives. Knowledge and learning are fundamental to both our ambitions for growth and the integrity of the AWS System. By connecting organisations at the forefront of collaboration on water, AWS facilitates the exchange of knowledge to advance the uptake of water stewardship worldwide.

Although still relatively young, AWS is a rapidly growing organisation. Our highly motivated team is dispersed across several countries.

Our work in China has progressed positively over recent years with important partnerships and strong levels of engagement and interest in AWS certification. We are now in the process of establishing a Representative Office in China and are seeking an exceptional candidate to manage this office and to develop and lead our strategy for growth and impact in China.
ABOUT THE ROLE
This is a new role that will be at the forefront of AWS’s work in China. Initially reporting directly to the CEO, the AWS China Coordinator will play a pivotal role in the growth and impact of the AWS System by designing and delivering AWS’s strategy for China. Central to the objectives of the role is to ensure AWS can build off significant progress to attract increased participation from key stakeholders in China.

As China Coordinator you will be the primary representative for AWS in China and have overall responsibility for the AWS China Representative Office and for all promotional work in China. You will use your experience and in-depth understanding of the social, political and business environments in China to design a strategy for growth and impact of AWS water stewardship in China. You will achieve this while working at all times in close coordination with the international team to ensure alignment and coherence between work in China and other locations.

As part of the AWS international team, this role requires close collaboration across different organizational disciplines in a fast paced and highly interdependent working environment. It is envisaged that the role will include recruitment and management of additional staff engaged through the China Representative Office.

WHO YOU ARE AND WHAT YOU’LL DO
You’re a seasoned professional in China
- You have extensive leadership experience working in water, sustainability or related fields in China.
- You have experience working with AWS priority sectors in China.
- You are proficient in dealing with either government, private or non-profit sectors, and comfortable working across multiple time zones with diverse stakeholders.
- You will provide leadership and direction for the development and execution of our China strategy.
- You will nurture and oversee relationships with strategic partners in China, ensuring strategic coherence across the AWS System.

You’re ambitious
- You are drawn to important challenges thrive on the opportunity to drive meaningful change.
- You will lead AWS to progress from sound foundations to scale and impact in China.

You’re a collaborator
- You are naturally collaborative, a good listener, and able to provide direction to meet diverse priorities.
- You will recognize the high level of interdependencies across the AWS System and promote coordination and mutual support across the team, local networks, members and partners to grow the AWS System in China.

You’re diligent
- You are an experienced program manager who takes pride in exceeding expectations in delivery.
- You will have responsibility for managing the AWS China Representative Office, ensuring legal compliance and positive relationships with relevant government stakeholders.
- You will oversee the design, development and delivery of strategic projects, at all times meeting all legal and contractual requirements.
You’re a communicator
- You are able to communicate a clear and compelling message and unite diverse stakeholders behind a clear goal.
- You will ignite, nurture and oversee relations with a variety of stakeholders and strategic partners.

You’re passionate about global sustainability issues
- You have an enthusiasm for social and environmental issues that is demonstrated through knowledge and experience, ideally with substantial knowledge of the diverse social, cultural, environmental and economic issues of water.
- You have a desire to see positive social and environmental impacts from committed enterprises and understand and relate to different cultures and their developmental challenges.
- You will inject this passion into your work and contribute to the promoting a culture of learning, sharing and support in AWS.

WHAT YOU’LL NEED TO SUCCEED
- Leadership experience in relevant business area in China.
- In-depth knowledge and experience of China and issues of relevance to water stewardship.
- High level of administrative capability (experience managing a legal entity in China will be a strong asset).
- Strong negotiation and diplomacy skills.
- Degree or equivalent in a relevant discipline.
- Solid understanding of approaches to resilience, sustainability and natural resource or environmental management (experience in water management would carry additional weight).
- Ability to communicate effectively with external and internal stakeholders.
- Fluency in written and spoken English.
- The ability to travel nationally and internationally as required for the role.

HOW TO APPLY
If you think you might be right for this job and this job might be right for you, please send an email marked “VACANCY: CHINA COORDINATOR” to gail@a4ws.org. Your email should include the following attachments:

- A covering letter explaining why you are interested in the position and demonstrating how you meet the person specification.
- A succinct summary (maximum 1 page) of your vision for AWS in China.
- Your current CV with email addresses and telephone numbers of two referees.
- An indication of your availability and expected remuneration, if selected.

Applications will be assessed on a rolling basis until the position is filled.

Only shortlisted candidates will be contacted. Unfortunately, we cannot provide feedback to unsuccessful candidates.